

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 12887 170817Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----055916 170824Z /10
P 170812Z JUL 78
FM AMEMBASSY TOKYO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 9648

UNCLAS TOKYO 12887

FOR OIM/JAPAN

EO 11652: NA
TAGS: BEXP, JA
SUBJECT: TC SOLICITATION STATUS REPORT COB JULY 14 -
SEPTEMBER BPS SHOW

REF: OIM WEOO REPORT WK ENDING JULY 6

1. PA'S RECEIVED FROM OIM - THIRTEEN: (A) AMERICAN HOMES;
(B) CARRIER INTL; (C) CERTAIN-TEED; (D) CONGOLEUM; (E)
DISCO ALUMINUM; (F) GAME TIME; (G) KELLNER; (H) RPM; (I)
STANLEY; (J) STEVE D&S; (K) TIME MANUFACTURING; (L) VIKING
CORP; (M) VIKING INDUSTRIES.
 2. OIM VERBALS - SEVEN: (A) INTL SOLAR TERMICS; (B)
MILLIKEN INDUSTRIES; (C) OREGON LUMBER; (D) STAR INTL; (E)
SWEET CATALOG; (F) OKUSA; (G) SATURN PLASTIC.
 3. PA'S RECEIVED LOCALLY - TEN: (A) ARCATA/JAPAN REDWOOD;
(B) BOMANITE/OKURA; (C) HALO LIGHTING/INABA; (D) HOMASOTE/
FRONVILLE HOMES; (E) MADICO/SANSHO; (F) MICROGRADE LASER/
OKURA; (G) NORTON CO; (H) PITTSBURGH CORNING; (I) WILSON
ANCHOR/IBH JAPAN; (J) PRECO CO/PRECO TRADING.
 4. LOCAL VERBAL - ONE: AGL/MIKASA.
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5. AMDO TANDEM SHOW - THIRTEEN: (A) CARRIER INTL; (B)
CERTAIN-TEED; (C) CONGOLEUM; (D) DISCO ALUMINUM; (E) HALO
LIGHTING; (F) INTL SOLAR THERMICS; (G) MADICO; (H)
MICROGRADE LASER; (I) OREGON LUMBER; (J) STANLEY; (K)
SWEET CATALOG; (L) VIKING CORP; (M) VIKING INDUSTRIES.

6. FROM PARA'S ABOVE, TC NOTES THIRTY-ONE PARTICIPANTS
CONSIDERED FIRM. PLS PROVIDE OIM PROCUREMENT CONCLUSION
CABLE AND FORWARD ALL DOCUMENTS TO REACH TC NLT AUGUST 4
TO MEET PRINTING DEADLINE FOR SHOW FLYER/CATALOG. FYI: TC
PLANS TO DISPATCH ON AUGUST 8 A GENERAL PROSPECT MAILING,
WHICH WILL CONTAIN A INFORMATION POST CARD CITING
PARTICIPANTS AND EXHIBIT PRODUCTS. TC NEEDS TO BE INFORMED
OF CANCELLATION OF PARTICIPATION, IF IT OCCURS, BY JULY 25
SO CHANGE CAN BE REFLECTED IN THE MAILING. MANSFIELD

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NNN

Message Attributes

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